

LEVEL UP POWER SKILLS

Influence, Lead and Develop Yourself Differently

ON-DEMAND

Do you have the skills you need to take on the future of business?

Leadership expert Art Petty offers *Level Up Power Skills: Influence, Lead and Develop Yourself Differently*, a course designed exclusively for Pragmatic Institute—to help product professionals develop the skills they need to advance their careers and lead in their organizations. Get an intensive dive into the five primary sets of skills essential for professional success →



About the Instructor

Art Petty is an executive and emerging leadership coach, management and strategy consultant, and long-time software and technology industry senior executive. He serves corporate clients for strategy and management

team development in a variety of industries, and has developed and regularly delivers coaching and training programs for emerging and senior leaders. Art is a Pragmatic Alumni Community ambassador.

Pragmatic Learning Network

The business world goes beyond the 37 boxes of the Pragmatic Framework. That's why we've combed the world for the best minds in product and business to build the Pragmatic Learning Network, a place where you can expand your skills with additional training.



For more information, contact your sales representative at (480) 515-1411 or visit PragmaticInstitute.com.

Courses in the Pragmatic Learning Network are affiliated courses and are not created by Pragmatic Institute.

On-Demand Training that Delivers

In five modules, you'll develop the skills you need to level-up your development and performance as a product professional.

MODULE 1 DEVELOPING YOURSELF

- Think differently in a world of change
- See yourself as others do
- Strengthen as a recipient of feedback
- Tune-in to your professional purpose
- Accelerate your learning to strengthen performance
- Strengthen resilience for the journey
- Build your professional brand

MODULE 2 DEVELOPING COMMUNICATION ADAPTABILITY

- Fierce listening
- Communicate in challenging situations
- Strategic message design through message mapping
- Confidently communicate with executives
- Deliver quality feedback that boosts performance
- Confidently communicate with challenging colleagues

MODULE 3 GROWING YOUR INFLUENCE

- Rethink your view on power and influence
- Develop influence by leading in the gray zone
- Grow influence starts with your boss
- Influence through positive persuasion
- Advocate for yourself
- Develop your network to grow your influence

MODULE 4 DEVELOPING YOUR LEADERSHIP AGILITY

- Rethink leadership
- Redefine your relationship with trust
- Discover your leadership signature
- Win your inner game of leading
- Lead and developing high-performance teams
- Lead your peers
- Lead upward

MODULE 5 THINK(ING) DIFFERENTLY

- Think differently about decision-making
- Become a better decision-maker
- Move more quickly from discussion to decision
- Rethink idea generation
- Reframe the strategy
- Think differently to change your world